

To be returned before the **15th DECEMBER 2008** to:

Société d'Exploitation du Salon EQUIP AUTO (Subsidiary of COMEXPO Paris)

Immeuble Le Wilson - 70 avenue du Général de Gaulle - 92058 PARIS-LA DEFENSE - France

YOUR COMPANY (Fill in capitals)

Company name _____
Address _____

Post Code _____ Town _____ Country _____

Tel. _____ Fax _____ Website _____

Company Email _____ @ _____

Legal status _____ NAF _____ SIRET _____

VAT identification number _____ RCS _____

Represented by: Mr or Ms _____ Job title _____

Person in charge of stand: Mr or Ms _____ Job title _____

Tel. _____ Mobile _____ Fax _____

Email _____ @ _____

Invoicing address (if different from above): _____

YOUR CONTACT DETAILS

GENERAL MANAGER

Mr Ms Surname _____ First Name _____

Tel. _____ Mobile _____ Fax _____

e-mail _____ @ _____

SALES MANAGER

Mr Ms Surname _____ First Name _____

Tel. _____ Mobile _____ Fax _____

e-mail _____ @ _____

MARKETING MANAGER

Mr Ms Surname _____ First Name _____

Tel. _____ Mobile _____ Fax _____

e-mail _____ @ _____

COMMUNICATIONS MANAGER

Mr Ms Surname _____ First Name _____

Tel. _____ Mobile _____ Fax _____

e-mail _____ @ _____

PRESS OFFICER

Mr Ms Surname _____ First Name _____

Tel. _____ Mobile _____ Fax _____

e-mail _____ @ _____

TECHNICAL MANAGER

Mr Ms Surname _____ First Name _____

Tel. _____ Mobile _____ Fax _____

e-mail _____ @ _____

EXPORT MANAGER

Mr Ms Surname _____ First Name _____

Tel. _____ Mobile _____ Fax _____

e-mail _____ @ _____

YOUR MARKETS (This is not a registration for the official catalogue)

- | | | | |
|---|---------------------------------------|---|--|
| <input type="radio"/> Heavy duty vehicles | <input type="radio"/> Buses - Coaches | <input type="radio"/> Agricultural vehicles | <input type="radio"/> Construction vehicles |
| <input type="radio"/> Special vehicles | <input type="radio"/> Motorcycle | <input type="radio"/> License free / Fun vehicles | <input type="radio"/> Light vehicles -
Light utility vehicles |

YOUR ACTIVITIES (This is not a registration for the official catalogue)

- | | | |
|--|---|---|
| <input type="radio"/> OEM tier 1 | <input type="radio"/> OEM tier 2 and more | <input type="radio"/> OES (Vehicle manufacturer after-market) |
| <input type="radio"/> IAM (Independent after-market) | <input type="radio"/> Accessories - Customizing | <input type="radio"/> Services |

YOUR BUSINESS SECTOR (This is not a registration for the official catalogue)

GARAGE EQUIPMENT

- Tow trucks
- Bodywork - Paint
- Repair - Maintenance

INFORMATION TECHNOLOGY AND SERVICES

- IT - DMS
- Services for professionals - Diversification of activity

CAR WASH, LUBRICANTS, MAINTENANCE PRODUCTS

- Car wash
- Lubricants, additives, maintenance products

TYRE INDUSTRY, WHEEL RIMS AND ACCESSORIES

VEHICLE EQUIPMENT AND AFTER-SALES NETWORKS

TRADE PRESS

TRADE ORGANIZATION

Are you a Manufacturer? Distributor?

Your products [*]: (Please use codes as indicated on back page) _____

Your trademarks [*]: _____

* Any products or trademarks which are not listed in the present application form may not be exhibited.

If subsidiary, company name of the parent company: _____

Nationality of the parent company: _____

Are you the organizer of a pavillion stand? Yes No

YOUR STAND (subject to availability)

(Minimum 9 m²) Ground surface area requested: m² _____ (_____) Long x _____ Wide)

Number of open sides (if available): 1 2 (minimum of 15 m² on the ground) 3 (minimum of 50 m² on the ground) 4 (minimum of 100 m² on the ground)

Do you require a mezzanine? Yes No

PARTICIPATION CONDITIONS

YOUR STAND RATE

	Rates	Surface (m ²)	Total VAT excl.
A. EXHIBITOR'S PACK (OBLIGATORY). Includes administration fees, 100 invitation cards (invitation cards may not be reproduced nor resold. Any violation may result in prosecution), website and email links, printed and Internet catalogue registration, 1 printed catalogue, International Grands Prix for Automotive Innovation registration, 1 press pigeon hole, 1 new product form on EQUIP AUTO website.			930 € VAT excl.
B. SURFACE RESERVED IMPORTANT: your application form will be considered only if accompanied by the obligatory deposit (see below). « ESSENTIEL » READY-TO-EXHIBIT STAND: obligatory between 9-24 m² (it includes the price of bare ground surface & ready-to-exhibit stand). It includes: partition wall, carpet, aluminium frame, 1 x 100W spot-light per 3 m ² of stand space, 1 sign board, lockable storage room of 1 m ² , 3 KW power supply with 2 power outlets, 1 triple socket, daily cleaning of stand, 1 table and 3 chairs, 1 floral arrangement. You may subscribe for a « Confort » stand, from 15 m ² (see details « confort ready to exhibit stand » # C below)	322 €/m ² VAT excl. 80 € VAT excl. / m ² in addition	xm ² xm ²	= € VAT excl. = € VAT excl.
BARE STAND : For ground surface from 24m². It does not include the wall partitions - Bare stand from 25 m ² to 50 m ² - Bare stand from 51 m ² to 150 m ² - Bare stand from 151 m ² to 250 m ² - Bare stand from 251 m ² to 400 m ² - Bare stand from 401 m ²	217 €/m ² VAT excl. 215 €/m ² VAT excl. 211 €/m ² VAT excl. 205 €/m ² VAT excl. 202 €/m ² VAT excl.	xm ² xm ² xm ² xm ² xm ²	= € VAT excl. = € VAT excl. = € VAT excl. = € VAT excl. = € VAT excl.
C. READY-TO-EXHIBIT STAND (optional) « CONFORT » READY-TO-EXHIBIT STAND[*]: For stands from 25 m². Includes the "Essentiel" services and: 1 trade talks area, 1 fascia board, 2 shelves and 1 coat rack in the storage room, 2 flat shelves, 1 hostess counter and 1 bar stool.	185 €/m ² VAT excl.	xm ²	= € VAT excl.

<p>« PRESTIGE » READY-TO-EXHIBIT STAND[*]: For stands from 25 m². Includes the "Confort" services and: Carpet inlays in 50 cm strips, 1 modular trade talks area with 1 desk and 3 armchairs, a lockable storage room of 2 m², 1 high showcase and 1 display rack, 2 floral tubs, 220-litre refrigerator (empty) and 198 dose coffee kit, enlightened logo on a high point.</p> <p>[*] Cost of this service is in addition to that of bare surface area.</p>	237 €/m ² VAT excl.	xm ²	= € VAT excl.
<p>D. SUPPLEMENTS FOR OPEN SIDES (Please tick the number of open sides requested) <input type="radio"/> Stand open on 2 sides (15 m² minimum) <input type="radio"/> Stand open on 3 sides (50 m² minimum) <input type="radio"/> Stand open on 4 sides (100 m² minimum)</p>	20 €/m ² VAT excl. 22 €/m ² VAT excl. 31 €/m ² VAT excl.	xm ² xm ² xm ²	= € VAT excl. = € VAT excl. = € VAT excl.
<p>E. MEZZANINE (see conditions in specific regulations) Requested area</p>	95 €/m ² VAT excl.	xm ²	= € VAT excl.
<p>F. EXHIBITION OUTSIDE STANDS Exterior surface area must not exceed interior surface area</p>	95 €/m ² VAT excl.	xm ²	= € VAT excl.
<p>G. ALL-RISK EXHIBITION INSURANCE (see Terms and Conditions)</p> <p>NB: This insurance does not cover the Exhibitor's third party liability, which remains at its cost. Should the value of the exhibitor's goods exceed the sum insured an additional policy is available, the elements of which will be indicated later in the Exhibitor Guide</p>	3,51€/m ² VAT excl.	xm ²	= € VAT excl. (Minimum 70€ VAT excl. - Maximum 1055€ VAT excl.)
<p>TOTAL VAT excl. (A+B+C+D+E+F+G) TVA 19,60% TOTAL VAT incl.</p>			<p>= € VAT excl. = € = € VAT incl.</p>

YOUR OBLIGATORY DEPOSIT

The Exhibitor must send an **obligatory deposit along with his application form of 70€ VAT incl. per m² requested. 70 € xm² = € VAT incl.**
A payment on account invoice showing the VAT will be sent to you as soon as possible. Deposit is not refundable in case of withdrawal.
Total stand balance payable in one payment before the 15th July 2009.

PAYMENT

- Cheque made out to: Société d'Exploitation du Salon EQUIP AUTO Bank transfer or BIC

BNP PARIBAS / Agence Paris Etoile Entreprises BP 57 - 92220 NEUILLY SUR SEINE CEDEX - FRANCE				
Bank	Agency	Account N°	ID Code	BIC
30004	00813	000 10534986	51	BNPA FR PP PGA
IBAN : FR76 3000 4008 1300 0105 3498 651				

SIGNATURE OF THE FORM

The undersigned requests admission to the **EQUIP AUTO 2009** trade show as an exhibitor. The undersigned agrees to comply with the stipulations included herein, to the Terms and Conditions and to the Specific Regulations (in appendix here after which is part of the present contract), as well as to the exhibition's General Regulations set out by the "Foire, Salons et Congrès de France" (general rules and regulations governing fairs and shows in France, available now on simple request sent to the Organizer). The undersigned agrees to endorse them unconditionally. All changes or comments made in any way on this document or its appendices will be considered null and void. The present contract is binding and the undersigned agrees to endorse it unconditionally. **In the event of a dispute, the courts assigned to the Organizer's registered office shall entertain sole jurisdiction, the French language version being controlling, French law will be applied.**

Date _____ Name and job title of the authorized representative _____

COMPANY STAMP

SIGNATURE

www.equipauto.com

The information on this form concerning you is of an obligatory nature and is collected by COMEXPO Paris and its subsidiaries for commercial, publicity and statistical purposes, and, when necessary, communicated to third parties. In accordance with the law "Information Technology and Personal Liberties" of 6th January 1978 modified, you have a right of access and rectification to this information and a right to refuse its dissemination, by writing to COMEXPO Paris: Immeuble Le Wilson - 70, avenue du Général de Gaulle - F-92058 PARIS-LA DEFENSE

- I authorize } COMEXPO Paris and its subsidiaries to process the information
 I do not authorize } concerning myself in the conditions stated above.

PRODUCTS LIST

A00 ENGINEERING - SUBCONTRACTING

- **A01** RAW MATERIALS
- **A02** DESIGN
- **A03** MANUFACTURING
- **A04** INSPECTION - TESTING - QUALITY CONTROL
- **A07** TECHNOLOGY AND EQUIPMENT FOR COMPETITION
- **A08** RACING CAR PERFORMANCE TUNING
- **A09** SERVICE ENGINEERING

B00 VEHICLE EQUIPMENT AND ACCESSORIES - AFTER-SALES NETWORKS

- **B01** STARTING AND IGNITION EQUIPMENT
- **B02** ENGINE EQUIPMENT
- **B03** EXHAUST AND FUEL SYSTEM COMPONENTS
- **B04** TRANSMISSION SYSTEMS
- **B05** STEERING, SUSPENSION, BRAKING SYSTEMS AND ACCESSORIES
- **B06** TYRES AND ACCESSORIES
- **B07** ELECTRICAL / ELECTRONIC EQUIPMENT AND ACCESSORIES
- **B08** LIGHTING / SIGNALLING EQUIPMENT AND ACCESSORIES
- **B09** BODY EQUIPMENT AND ACCESSORIES
- **B10** HVAC EQUIPMENT
- **B11** INTERIOR EQUIPMENT AND ACCESSORIES
- **B12** FASTENERS
- **B13** VEHICLE MANUFACTURERS
- **B15** WHOLESALE GROUPS - FRANCHISES - AUTO CENTERS - FAST FITTERS
- **B16** RENOVATION - RECONDITIONING

C00 LOGISTICS

- **C01** PACKAGING
- **C02** HANDLING, STOCKPILING
- **C03** TRANSPORT AND FREIGHT
- **C04** FLEET MANAGEMENT
- **C05** ELECTRONIC MARKETPLACE, E-PURCHASING

D00 PERSONAL PROTECTIVE EQUIPMENT

- **D01** DRIVER EQUIPMENT AND ACCESSORIES
- **D02** EQUIPMENT AND ACCESSORIES FOR TECHNICIANS

E00 PETROLEUM PRODUCTS - LUBRICANTS - MAINTENANCE

- **E01** PETROLEUM PRODUCTS - LUBRICANTS
- **E02** MAINTENANCE PRODUCTS

F00 DMS - INFORMATION TECHNOLOGY

- **F01** HARDWARE
- **F02** SOFTWARE AND ONLINE APPLICATIONS
- **F03** IT SERVICES

G00 REPAIRS - MAINTENANCE

- **G01** DIAGNOSTICS, TEST AND TUNING EQUIPMENT
- **G02** MECHANICAL REPAIR EQUIPMENT
- **G03** TOOLS AND SMALLER EQUIPMENT
- **G04** TYRE SERVICING EQUIPMENT
- **G05** LIFTING EQUIPMENT
- **G06** FLUID TRANSFER EQUIPMENT
- **G07** GARAGE NETWORKS

H00 BODYWORK - PAINTS

- **H01** BODYWORK REPAIR EQUIPMENT
- **H02** BODYWORK REPAIR PRODUCTS
- **H03** WORKSHOP HEATING, AIR CONDITIONING AND VENTILATION
- **H04** AUTO BODY REPAIR NETWORKS
- **H05** AUTO GLASS REPAIR NETWORKS

J00 SERVICE AREAS

- **J01** SERVICE STATIONS: EQUIPMENT
- **J02** SERVICE STATIONS: SHOP PRODUCTS
- **J03** WASHING EQUIPMENT AND PRODUCTS
- **J04** CLEANING SYSTEMS
- **J05** TOW TRUCKS, MOBILE WORKSHOP EQUIPMENT

K00 SERVICES FOR PROFESSIONALS - DIVERSIFICATION OF ACTIVITY

- **K01** COLLECTION (used parts and products, fluids, tyres and scrap)
- **K02** DISMANTLING AND RECYCLING
- **K03** WORKSHOP AND STORE EQUIPMENT
- **K04** FINANCE
- **K05** INSURANCE COMPANIES
- **K06** VEHICLE RENTAL
- **K07** USED VEHICLE TRADING (Network, franchise, warranty, etc.)
- **K08** MISCELLANEOUS DEALERSHIPS (Microcars and other motor driven machines)
- **K09** RENOVATION, CLEANING, WASHING (Network, franchise, etc.)

L00 MISCELLANEOUS

- **L01** TRADE PRESS
- **L02** TECHNICAL DOCUMENTATION
- **L03** SERVICES - CONSULTANCY
- **L04** PROFESSIONAL AND INSTITUTIONAL ORGANIZATIONS
- **L05** TRAINING
- **L06** STANDARDS AND CERTIFICATION
- **L07** RECRUITMENT - TEMPORARY EMPLOYMENT